



MOHAWK MEDBUY

OHT connect
A Supply Savings Program
for Ontario Health Teams

December 2024



MOHAWK MEDBUY

OHTconnect™

+



Optimal pricing on
key supplies



Quick & easy
online ordering



Fast, efficient
delivery

OHT *connect*™

A supply savings program
for non-acute care providers on
Ontario Health Teams



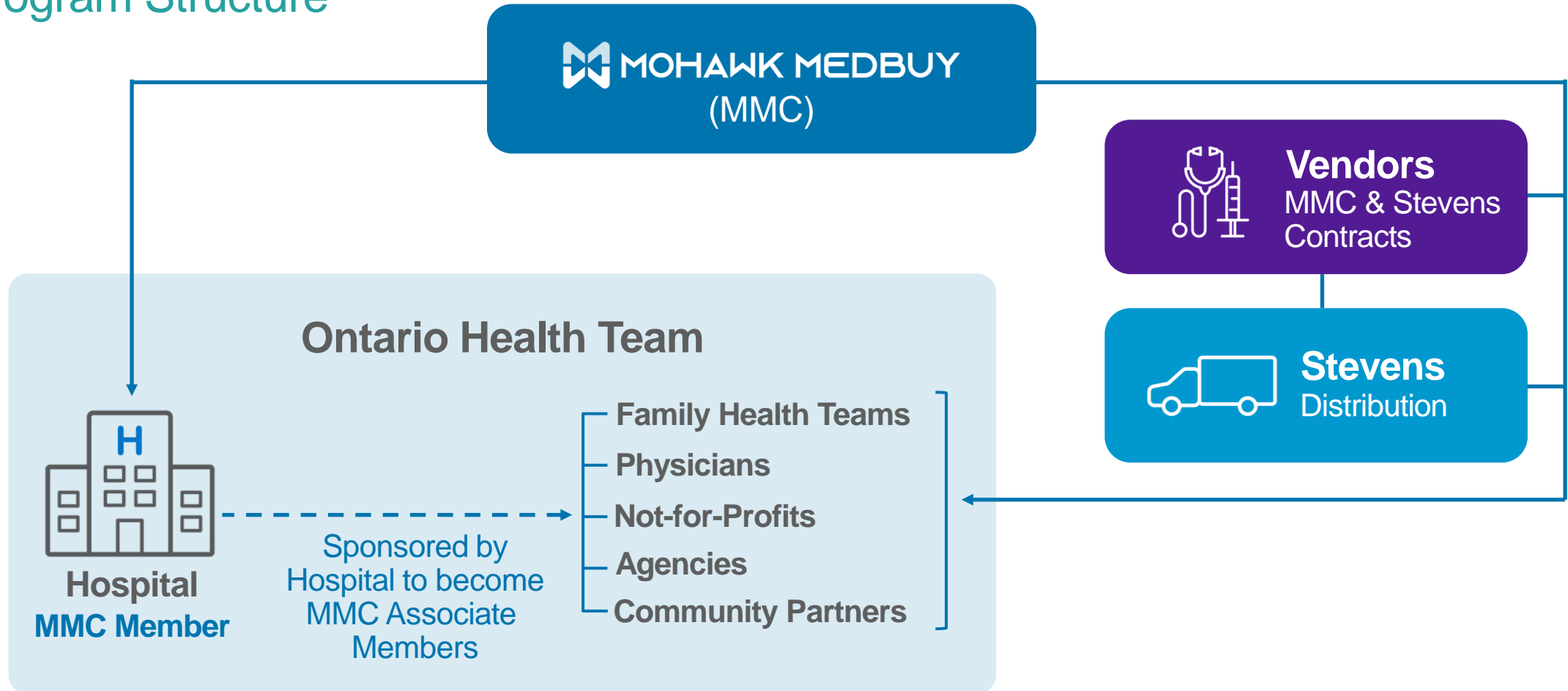
Our Partner in the Program



- Canada's largest, privately-owned distributor of hospital, physician & nursing home supplies
- Offer **500,000+** health / medical products
- Operate **120,000** sq. ft. warehouse facility in Brampton, Ontario
- Worked closely with Mohawk Medbuy to distribute pandemic PPE for Ontario Government to **4,000+** sites



Program Structure

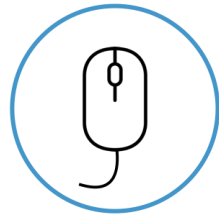


Program Benefits



Optimal Member Pricing on Key Supplies

- Access to large-scale Mohawk Medbuy hospital contracts
- Savings & product harmonization across all points of care
- Clinically-vetted sourcing process
- Full assortment of The Stevens Company catalogue & Staples Professional Program



Fast Point & Click Online Purchasing

- User-friendly online e-catalogue
- Customizable Favourites screen(s) for items you order regularly
- Quick & easy order placement



Dependable Delivery & Support

- Orders placed by 3 pm received **next business day**
- **Free shipping** on orders of \$300 or more
- Emailed invoice & statement options (by order / by month)
- Dedicated customer support team

Products & Potential Savings

- Program features more than 200 MMC-contracted products
- Focuses on core items for non-acute health care
- Access to full Steven's e-catalogue

Total Avg. Savings*

+14%

*As reported by participating sites; your savings may vary.

Core Product Categories

Personal Protective Equipment
Cleaners & Disinfectant
Instruments
Medical Equipment
Misc. Medical Sundry
Needles/Syringes/Sharps
Paper Goods
Skin Care
Sterilization Supplies
Surgical Supplies
Tapes & Dressings

Staples: A Key Partner in the Program

- OHTconnect Members can also access MMC contract pricing on an extensive range of items from Staples
- Requires a Staples Professional account (may differ from your current Staples account)
- Easy to get set-up via a quick online form
- **Free next day delivery** of in-stock items – no minimum order



Pricing Examples

Copier Paper: **\$51.99**

8.5 x 11"; 5,000 Sheets

Self-Stick Notes: **\$0.72**

18 x 100 Sheet Pads

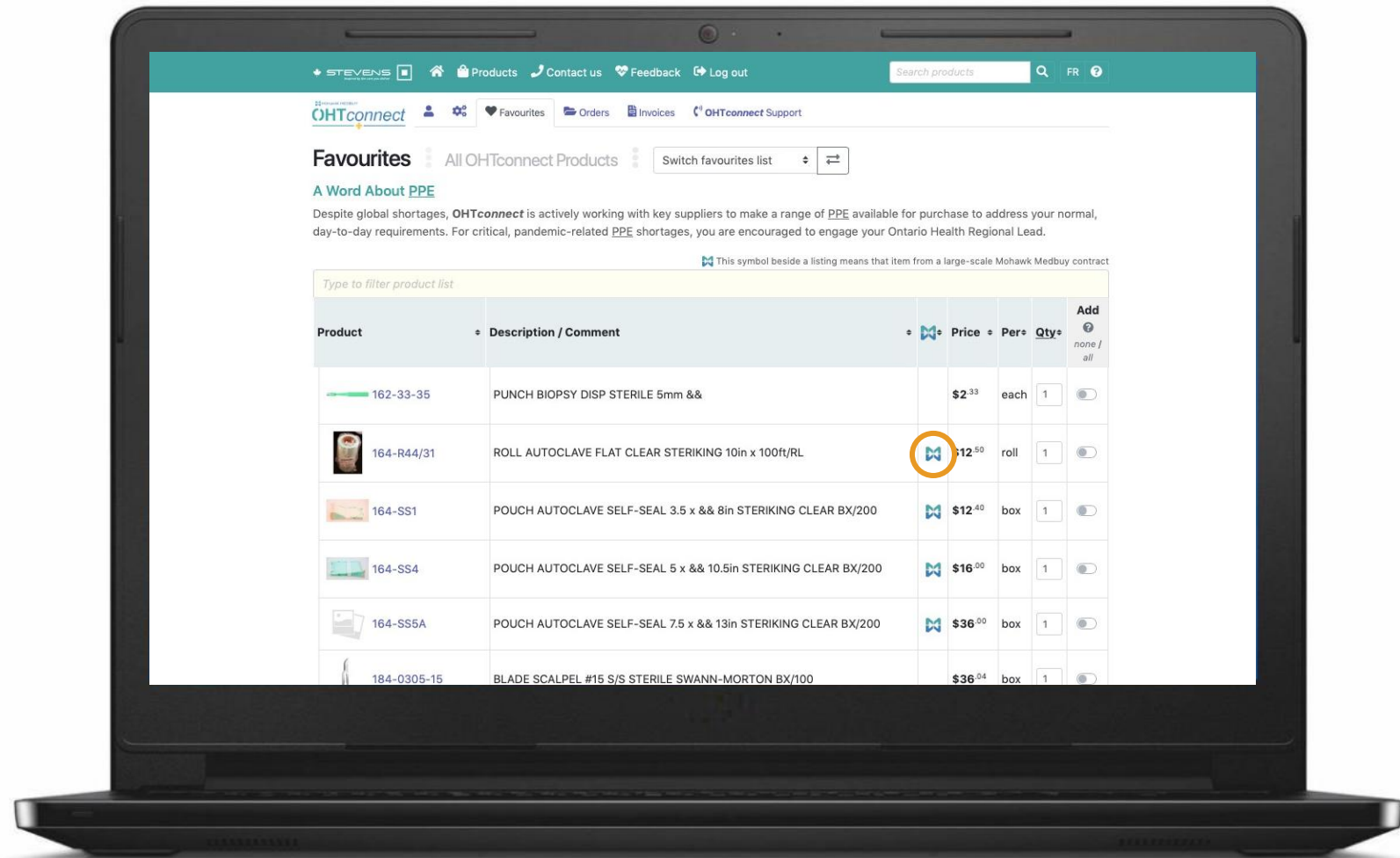
Retractable Pen: **\$0.06**

Ballpoint; Medium



User-Friendly Website for Easy Online Ordering

- Full listing of core OHTconnect products & prices
- Point & click ordering
- Customizable Favourites lists for items you order regularly
- Access to full Stevens online catalogue of products
- Quick look-up of past orders & invoices
- Staples purchases done on a separate online store



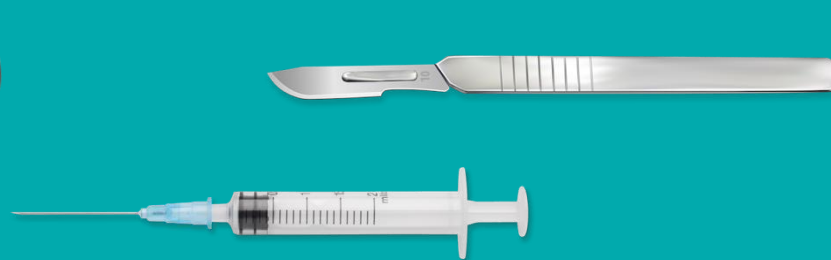
OHTconnect™

Ontario Health Teams
Enrolled in the Program

23

OHT Members
Benefiting from the Savings

100+



 MOHAWK MEDBUY

We'll Help You Get Started in Three Easy Steps

1

Sign the Mohawk Medbuy Associate Agreement

- Participation requires you to be sponsored by a Mohawk Medbuy Member hospital
- We'll provide the Mohawk Medbuy Associate Agreement for you to sign electronically
- Assortment Needs Assessments familiarizes us with your specific product requirements & volumes

2

Complete the Account Set-up Form

- We provide an Account Set-up for you to complete
- Stevens uses this information to give you secure access to the OHTconnect online store and set up your billing and delivery information in their system

3

Schedule Your Program Orientation

- OHTconnect features hands on support to get you up & running
- We'll conduct a walk-through of the online store for you & your order team
- Plus, you'll have dedicated support from Stevens going forward

Frequently Asked Questions

Q: Is there a cost to be in the program?

A: No – there are no subscription costs or annual fees. The item prices you see online are what you pay.

Q: Is there a minimum order or volume commitment?

A: No. There are no order or volume requirements with OHTconnect.

Q: Am I contractually bound to use OHTconnect exclusively?

A: No – you can continue to purchase from any supplier you choose. OHTconnect is an option that gives you access to large-scale hospital contracts for optimal pricing & savings.

Q: What if I'm already a Stevens customer?

A: We recommend you enroll in the OHTconnect Program. You'll have access to all the same medical supplies & equipment – but at MMC contract pricing or Stevens preferred pricing.

Q: Do I have to be part of an Ontario Health Team to participate?

A: Yes – the program is only available to OHT participants that have been sponsored by a MMC Member organization (e.g. the hospital in their OHT) and signed on as an Associate of an MMC Member.

Questions & Discussion



Contact Details:

Dawn Bouffard - Manager, Customer Success

dbouffard@mohawkmedbuy.ca

Denis J Potvin - Director, Acquisitions and Customer Onboarding

dpotvin@mohawkmedbuy.ca

General Inbox

ohconnect@mohawkmedbuy.ca